

## SYMBIOSIS COLLEGE OF ARTS AND COMMERCE

An Empowered Autonomous College | Under Savitribai Phule Pune University Reaccredited 'A+' with 3.51 CGPA For Third Cycle By NAAC | College with Potential for Excellence

### **UG Curriculum**

PROGRAM	ВА	BA(Hon)	B.Com	B.Com(Hon)	M.Com	MA - Eng	MA- Eco	MA- Psy
Tick 🗸								
SEMESTER	1	2	3	4	5	6	7	8
Tick 🗸								

SPECIALIZATIONS									
ВА	Eco	Eng	Psy	Gen					
Tick ✓									
ВСОМ	Costing	Banking	Entrep	МКТ	Fin & Acc	Mgt Acc	HRM	Bus Analytics	Gen
Tick 🗸									

Name of the Department	Centre for Skill Development
Name of Head of Department	Dr.Neelofar Raina
Title of the Course	Campus to Corporate
Course Code	SKL02
Type of Course (New / Revised)	New
Number of Credits	3

### **Course Outcomes**

- 1. Identify one's competencies as per Corporate and Professional World Requirements
- **2.** Interpret corporate communication and face the interview panel confidently, keeping in mind industry requirements.
- 3. Develop understanding of workplace demands and apply professional conduct.
- 4. Debate and have group discussions over a variety of social and economic topics



# SYMBIOSIS COLLEGE OF ARTS AND COMMERCE

An Empowered Autonomous College | Under Savitribai Phule Pune University Reaccredited 'A+' with 3.51 CGPA For Third Cycle By NAAC | College with Potential for Excellence

- 5. Manage digital platforms for networking and bag internships
- 6. Create tailor made resumes and sample outlines to suit every sector

	DETAILS OF SYLLABUS	
UNIT NUMBE R	DETAILS	NUMBER OF LECTURES
1	Introduction and Ice Breaking	
	<ul> <li>Managing and Setting Expectations</li> </ul>	
	<ul> <li>Professional &amp; Workplace Grooming</li> </ul>	10
	<ul> <li>Creating First Impressions through ABC</li> </ul>	
	Confidence Building	
	Business Etiquettes	
2	Change Management	
	• Self-Motivation	
	• Career Focus	
	• Team Dynamics & Interpersonal Relations	10
	Understanding Work Culture	
3	<ul> <li>Powerful Presentation Techniques</li> </ul>	
	• Visual Effects	
	• Story Telling	
	<ul> <li>Number Hooks</li> </ul>	
	<ul> <li>Writing a Professional Resume</li> </ul>	
	• Networking and Effective use of social media: Job Search	
	<ul> <li>Digital Tools and Netiquettes</li> </ul>	
	• Essential Interview Skills: Offline and Online	15
	<ul> <li>Group Discussions</li> </ul>	
	Skill Through Drill	
	One on One Personal Interviews	



## SYMBIOSIS COLLEGE OF ARTS AND COMMERCE

An Empowered Autonomous College | Under Savitribai Phule Pune University Reaccredited 'A+' with 3.51 CGPA For Third Cycle By NAAC | College with Potential for Excellence

4	Goal setting	
	SWOT Analysis	
	Decision Making	
	Problem Solving	10
	Lateral Thinking and Out of Box	
	Time Management & Prioritizing	
	45	

#### **Reference List**

### **Suggested Reference Books:**

- Essentials of Business Etiquette by Barbara Pachter
- Lateral Thinking: Edward De Bono
- Eat that Frog: Brian Tracy
- How to Talk to Anyone by Leil Lowndes
- How to Win Friends & Influence People: Dale Carnegie

### **Suggested Websites:**

- <a href="https://www.mindtools.com/pages/article/interview\_skills.htm">https://www.mindtools.com/pages/article/interview\_skills.htm</a>
- <a href="https://www.livecareer.com/resume/builder">https://www.livecareer.com/resume/builder</a>

Dr. Neelofar Raina Head of Department

Centre For Skill Development